

PRICE LIST COVER PAGE

**GENERAL SERVICES ADMINISTRATION**

**FEDERAL SUPPLY SERVICE**

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST  
Training Aids & Devices, Instructor-Led Training, Course Development  
Test Administration, and Contracting Curriculum**

**Special Item Numbers:**

- Special Item No. 27-100 ~ Teaching Machines/Devices
- Special Item No. 27-200 ~ Prepared Printed Instructional Material
- Special Item No. 27-300 ~ Prepared Audio & Visual Instructional Material
- Special Item No. 27-400 ~ Instructor-Led Training
- Special Item No. 27-500 ~ Course Development/Test Administration

L-3 Services, Inc.  
MPRI Division  
1320 Braddock Place  
Alexandria, VA 22314-1694  
(703) 664-2786 (Phone)  
(703) 664-2699 (Fax)

<http://www.mpri.com>

Contract Number: GS-02F-0209R  
Period Covered by Contract: August 30, 2005 – August 30, 2010  
Business Size: Large  
FSC Group: 69  
FSC Classes: 6910 and 6930  
NAICS: 423490; 611310; 611710

**Pricelist current through Modification PA-0005, dated November 14, 2008**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSAAdvantage!™, a menu-driven database system. The INTERNET address for GSAAdvantage!™ is: [GSAAdvantage.gov](http://GSAAdvantage.gov). For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

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## **TABLE OF CONTENTS**

<b>Price List Cover Page .....</b>	<b>1</b>
<b>Customer Information.....</b>	<b>3</b>
<b>Corporate Overview .....</b>	<b>7</b>
<b>GSA Pricing and Labor Categories ~ Battle Task .....</b>	<b>10</b>
<b>GSA Pricing ~ Ship Analytics .....</b>	<b>12</b>
<b>GSA Pricing ~ BeamHit.....</b>	<b>20</b>

## CUSTOMER INFORMATION

### Information For Ordering Activities Applicable to All Special Item Numbers

#### **SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA *Advantage!*<sup>TM</sup> on-line shopping service ([www.fss.gsa.gov](http://www.fss.gsa.gov)). The catalogs/pricelists, GSA *Advantage!*<sup>TM</sup> and the Federal Supply Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

**1a. Special Item Numbers:**

SIN 27-100 ~ Teaching Machines/Devices

SIN 27-200 ~ Prepared Printed Instructional Material

SIN 27-300 ~ Prepared Audio & Visual Instructional Material

SIN 27-400 ~ Instructor-Led Training

SIN 27-500 ~ Course Development/Test Administration

**1b. Lowest priced model and lowest unit prices:** Prices shown in pricelist are net.

**1c. Labor Category Descriptions:** Described on page 12.

**2. Maximum Order:** \$1,000,000

**3. Minimum Order:** \$100

**4. Geographic Coverage:** Worldwide.

**5. Points of Production:** 1320 Braddock Place  
Alexandria, VA 22314-1694

**6. Statement on Net Price:** Prices shown in pricelist are net. All rates are inclusive of the Industrial Funding Fee (IFF) charge of .75%.

**7. Quantity Discounts:** When orders exceed the Maximum Order Limit (MOL), L-3 Services, Inc., MPRI Division will negotiate with the federal government activities.

**8. Prompt Payment Terms:** None

**9a. Acceptance of Government purchase cards below micro-purchase threshold:** L-3 Services, Inc., MPRI Division accepts Government Purchase Cards below the micro-purchase threshold.

**9b. Acceptance of Government purchase cards above micro-purchase threshold:** L-3 Services, Inc., MPRI Division accepts Government Purchase Cards above the micro-purchase threshold.

**10. Foreign Items:** N/A

**11a. Time of Delivery:** 30 days ARO or to be negotiated with the ordering activity.

**11b. Expedited Delivery:** To be negotiated with the ordering activity.

**11c. Overnight and Two-day Delivery:** To be negotiated with the ordering activity..

**11d. Urgent Requirements:** To be negotiated with the ordering activity.

**12. F.O.B Points:** Destination

**13a. Ordering Address:**

L-3 Services, Inc.  
MPRI Division  
1320 Braddock Place  
Alexandria, VA 22314-1694  
Attn: Cliff Sturdivant  
Phone: (703) 664-2786 (Phone)  
Fax: (703) 664-2699 (Fax)  
E-mail: [cliff.sturdivant@mpri.l-3com](mailto:cliff.sturdivant@mpri.l-3com)

**13b. Ordering Procedures:**

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).

**14. Payment Address:**

MPRI Inc., DBA L-3 Services, Inc.  
1320 Braddock Place  
Alexandria, VA 22314-1694  
Attn: Accounts Receivable

- 15. Warranty Provision:**  
L-3 Services, Inc. , MPRI Division stands behind its Products and Services as being accurate and complete to fulfill the SOW requirements issued by federal government ordering activities.
- 16. Export Packing Charges:** N/A
- 17. Terms and conditions of Government commercial credit card acceptance:** N/A
- 18. Terms and conditions of Government rental, maintenance, and repair:** N/A
- 19. Terms and conditions of installation:** N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discount from list prices:** N/A
- 20a. Terms and conditions for any other services:** N/A
- 21. List of service and distribution points:**  
1320 Braddock Place  
Alexandria, VA 22314-1694
- 22. List of participating dealers:** N/A
- 23. Preventive Maintenance:** N/A
- 24a. Environmental Attributes:** N/A
- 24b. Section 508 Compliance:** Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services. MPRI is not Section 508 compliant at this time. The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).
- 25. Data Universal Number (DUNS):** 802318951  
**Taxpayer Identification Number (TIN):** 95-2588754
- 26. Notification regarding registration in CCR database:** L-3 Services, Inc., MPRI Division is registered in the Central Contractor Registration (CCR) database.

# CORPORATE OVERVIEW

## **About L-3 Services, Inc., MPRI Division - Taking Expertise Around the World**

MPRI is a professional services company that consists of former military, law enforcement, diplomatic and private sector leaders who share a common commitment to uncompromising integrity, professionalism and the values that are at the very foundation of our nation. Incorporated by eight retired senior military leaders in 1987, MPRI has its headquarters in Alexandria, Virginia and manages programs throughout the United States and in more than twenty countries overseas.

With more than 1500 employees worldwide, MPRI provides comprehensive and integrated programs that address training, education, leader development, organizational design and implementation, democracy transition, and emergency management across a broad spectrum of functional areas.

## **Our Mission**

MPRI's mission is to focus the experience, expertise and values of our workforce to develop and implement comprehensive, imaginative programs that build security, justice and well being within the United States and around the world. We serve the national security needs of the U.S. government, selected foreign governments, international organizations and the private sector with programs of the highest standards and methodologies of proven effectiveness.

Our core competencies center on security sector reform, institution building, the development of leaders at all levels, training, education and emergency management. Our primary resources are our people – men and women of courage and commitment who have devoted their lives to the nation and who now apply their skills, experience and deeply held values to the challenges of a rapidly changing international and national security environment.

## **It's What We Do**

MPRI conducts a wide range of missions, requiring defense, law enforcement, and leadership development expertise. Areas where MPRI provides outstanding capabilities include, but are not limited to, the following:

- Training and Education
- Professional Development Programs
- Programming, Budgeting, and Strategic Planning
- War Gaming, Modeling and Operation of Simulation Centers
- Development and Operation of Combat Training Centers
- Corporate Staff Training
- Strategic Business Solutions
- Force Development and Management
- Organizational Assessments Design and Structuring
- Democracy Transition Assistance Programs
- New Equipment Integration and Training
- Evaluations and Assessments
- Logistics Planning, Management and Installation Operations
- Doctrine Development
- Peacekeeping and Humanitarian Aid
- Anti-Terrorism/Force Protection
- Law Enforcement Expertise
- Investigations
- Consequence Management

## **Training Courses, Aids and Devices**

MPRI provides a wide variety of training solutions for that provide comprehensive programs that build security, justice and well being within the United States and around the world. MPRI provides training across a broad

spectrum of solutions including fire arms/weapons training, simulated driving training, trade/vocational training and mission training.

**MPRI provides training solutions that encompass multiple SINs including:**

Special Item Number (SIN)	FSC Class	Description
<b>27-100</b>	<b>6910</b>	<b>Teaching Machines/Devices</b>
<b>27-200</b>	<b>6930</b>	<b>Prepared Printed Instructional Material</b>
<b>27-300</b>	<b>6930</b>	<b>Prepared Audio &amp; Visual Instructional Material, Multi-Media Program Kits</b>
<b>27-400</b>	<b>6930</b>	<b>Instructor-Led Training</b>
<b>27-500</b>	<b>6930</b>	<b>Course Development, Test Administration</b>

**MPRI provides training solutions in three distinct areas including:**

**MPRI Ship Analytics Training Solutions**

MPRI Ship Analytics provides emergency management and homeland security services and maritime and driving simulation products worldwide. Our products have been in use throughout the world for more than 30 years. MPRI Ship Analytics provides a broad range of training products and services including:

- Real-time maritime training simulators
- Vehicle training systems
- Turnkey training facility development
- An array of security and emergency operations assessments training and exercise development services.

MPRI Ship Analytics is versatile and is positioned and ready to provide our unique training products and services to diverse customers in the U.S. and overseas. Our employees are among the most competent and dedicated professionals in the industry. MPRI Ship Analytics is structured and staffed to accommodate the full range of government and private sector “outsourced” activities and functions. We are particularly skilled in assisting our customers in contending with complex defense - and domestic security related challenges.

**MPRI BeamHit Training Solutions**

MPRI BEAMHIT provides patented Laser Marksmanship Training Systems (LMTS) to military and law enforcement organizations worldwide. In addition, it provides other cutting edge products that reflect its capabilities in a range of technologies and disciplines to include electro-optic systems design, lasers, training courseware development, product testing and evaluation, program management, and quality assurance. Affordable, safe and user friendly, MPRI BEAMHIT systems range from simple audio/visual feedback to the very latest computerized targets that allow you to practice anytime, anywhere - including the comfort of you own home.

Designed to be an integral part of a well-rounded small arms marksmanship training program, Laser Marksmanship Training System (LMTS) support direct fire weapons from handguns through machine guns. Capabilities that include basic rifle and pistol marksmanship training, pre-live fire, pre-deployment, indoor machine gun training, counter-sniper and tactical training as well as night fighting and NBC operations, are just some of the ways LMTS Systems are being utilized today by the US Armed Forces. With BEAMHIT™ Laser Marksmanship Training Systems, your departments can safely and inexpensively reach the personnel who need critical firearms and tactical training as never before.

From enhancing basic skills to advanced shooting skills, to developing real-life scenarios and drills, BEAMHIT Systems allow people to train anytime, anywhere using their own weapons with freedom of movement – all while getting immediate and accurate feedback. BEAMHIT makes it possible to meet individual as well as organizational requirements in exceptionally safe, interactive dry-fire training environments that produce spectacular results. With BEAMHIT training the possibilities are endless – just like the real world.

### **MPRI Mission Training Solutions**

MPRI's training methodology is modeled after the U.S. Army. The key to fighting and winning is an understanding of "how we train to fight" at every echelon. Training programs must result in demonstrated tactical and technical competence, confidence, and initiative in our soldiers and their leaders. Training will remain the Army's top priority because it is the cornerstone of combat power. MPRI's training methodology is well founded in doctrine and our experienced war proven pre-deployment, integration, and front line sustainment trainers are recognized throughout the world.

In cases where mission tasks involve emerging doctrine or non-standard tasks, a government or military organization establishes tasks based on the political and socio-economic climate, conditions, lessons learned from similar operations, and their professional judgment. Senior commanders of armed forces establish and approve a Mission Essential Task List (METL) based on their Mission Mandate and coordination with a host nation (if employed within their sovereign borders). MPRI uses a crawl, walk, and run effective method of instruction (EMI). Once the commander identifies his Leader, Individual, Collective, and Battle Staff METLs, the formalized Program of Instruction (POI) is developed for each METL task.

GSA PRICING AND LABOR CATEGORIES ~ BATTLE TASK

<b>Labor Category</b>	<i>Hourly Rate</i>	<i>SIN</i>
Program Manager I	\$297.21	27-500
Project Manager II	\$100.75	27-500
Project Manager I	\$95.71	27-500
Trainer III	\$70.53	27-500
Trainer II	\$52.39	27-500
Trainer I	\$50.38	27-500

**Note: All rates include .75% IFF**

## **Labor Category Descriptions ~ Battle Task**

### **Program Manager I**

#### Functional Responsibility

Manages contractual relationships with clients and has the authority to dedicate company resources to a client project. Oversees multiple, simultaneous projects at the program level. Maintains a thorough knowledge regarding MPRI's proven training methodology with extensive pre-deployment, integration and front line experience. Has the demonstrated ability to set and maintain overall direction for a program, to control overall scope, budget, and schedule for complex, multi-project programs, has the ability to communicate with client executive management to ensure that critical program issues are addressed.

#### Position Qualifications

Bachelor's Degree or equivalent experience and 15 years of relevant experience

### **Project Manager I - II**

#### Functional Responsibility

Provides day-to-day direction and control of training efforts related to Battle Task training projects. Maintains a thorough knowledge regarding MPRI's proven training methodology with extensive pre-deployment, integration and front line experience. Must be experienced in planning and managing projects and must have demonstrated ability to achieve the desired results. Provides guidance to project teams, tracks and reports on project status, and ensures that all project issues are successfully resolved.

#### Position Qualifications

##### Project Manager I

Bachelor's Degree or equivalent experience and 10 years of relevant experience

##### Project Manager II

Bachelor's Degree or equivalent experience and 12 years of relevant experience

### **Trainer I - III**

#### Functional Responsibility

Maintains a thorough knowledge regarding MPRI's proven training methodology with extensive pre-deployment, integration and front line experience. Utilizes classroom instruction to establish a knowledge base and hands on demonstrations to ensure trainees comprehend the task and standards that must be performed. Conducts practical exercises to ensure trainees can apply new found skills under the conditions in which they are expected to operate. Develops, assesses and evaluates instructional materials and activities, including appropriate use of instructional materials and instructional technologies. Provides customized training and professional development which result in demonstrated tactical and technical competence, confidence, and initiative in our soldiers and their leaders. Evaluates training against measurable standards; conducts after-action reviews. Designs instructional and training programs utilizing accepted U.S. military training methodologies.

#### Position Qualifications

##### Training Specialist I

Bachelor's Degree or equivalent experience and 4 years of relevant experience.

##### Training Specialist II

Bachelor's Degree or equivalent experience and 6 years of relevant experience.

##### Training Specialist III

Bachelor's Degree or equivalent experience and 8 years of relevant experience.

## GSA PRICING ~ SHIP ANALYTICS

	<b>GSA Price</b>	<b>SIN</b>
	<b>includes 0.75% IFF</b>	
<b>TranSim VS™ III Unit Pricing</b>	\$97,000	27-100
<b>Volume Discounts</b>		
<b>2 - 3 Units</b>	\$94,000	
<b>4+ Units</b>	\$90,000	
<b>TranSim VS™ III Extended Warranty</b>	\$4,900	
<b>Mark III™ Unit Pricing</b>	\$325,000	27-100
<b>Volume Discounts</b>		
<b>1 Unit</b>	\$325,000	
<b>2 - 3 Units</b>	\$310,000	
<b>4+ Units</b>	\$300,000	
<b>Mark III™ Extended Warranty</b>	\$22,500	
<b>Patrolsim III™ Unit Pricing</b>	\$97,000	27-100
<b>Volume Discounts</b>		
<b>2 - 3 Units</b>	\$94,000	
<b>4+ Units</b>	\$90,000	
<b>PatrolSim III™ Extended Warranty</b>	\$4,900	

**All rates include .75% Industrial Funding Fee**

<b>SHIP ANALYTICS</b>	<b>GSA Price</b>	<b>GSA Price</b>	<b>GSA Price</b>	<b>SIN</b>
	<b>includes 0.75% IFF</b>	<b>includes 0.75% IFF</b>	<b>includes 0.75% IFF</b>	
<b>WISE Cargo Software ~ Purchase Option</b>				
<b>Pricing Per Unit License</b>	<b>1 Model</b>	<b>2 Models</b>	<b>3 Models</b>	
1 - 4 Units	\$9,900	\$13,800	\$17,800	27-100
5 - 10 Units	\$6,650	\$9,800	\$13,300	27-100
11+ Units	\$4,950	\$6,900	\$8,900	27-100
OptionL CargoMax (Loadmaster) Trim & Stability Package for WISE Cargo				27-200
Liquefied Petroleum Gas Carrier	\$1,490			27-100
Suezmax Crude Oil/Products Tanker	\$1,490			27-100
Liquefied Natural Gas Carrier	\$1,490			27-100
<b>WISE Cargo Software ~ Lease Option</b>				
Cost per Year	1 Model	2 Models	3 Models	27-100
1 - 10 Units	\$2,200	\$3,200	\$4,200	27-100
11+ Units	\$1,650	\$2,400	\$3,150	
OptionL CargoMax (Loadmaster) Trim & Stability Package for WISE Cargo				27-200
Liquefied Petroleum Gas Carrier	P.O.A. (Price on Application)			27-100
Suezmax Crude Oil/Products Tanker	P.O.A. (Price on Application)			27-100
Liquefied Natural Gas Carrier	P.O.A. (Price on Application)			27-100

<b>SHIP ANALYTICS</b>	<b>GSA Price</b>	<b>GSA Price</b>	<b>GSA Price</b>	<b>SIN</b>
	<b>includes 0.75% IFF</b>	<b>includes 0.75% IFF</b>	<b>includes 0.75% IFF</b>	
<b>Liquid Cargo Handling Simulator System (LCHS)</b>				
Software and Hardware				
Liquid Cargo Handling Simulator	\$40,500			27-100
Each Student Station	\$6,900			27-100
Software Only				
Liquid Cargo Handling Simulator Software	\$49,500			27-100
<b>LCHS Model Options</b>	<b>With Initial Order</b>	<b>After Initial Order</b>		
Liquid Petroleum Gas Carrier (LPG) 22,000m <sup>3</sup>	\$5,000	\$10,000		27-100
Liquid Petroleum Gas Carrier (LPG) Jetty	\$5,000	\$7,500		27-100
Liquid petroleum Gas Carrier (LPG) 135,000m <sup>3</sup> (Spherical)	\$5,000	\$7,500		27-100
Liquid petroleum Gas Carrier (LPG) 138,000m <sup>3</sup> (Membrane)	\$15,000	\$10,000		27-100
Very Large Crude Carrier (VLCC) 275,000 DWT	\$5,000	\$10,000		27-100
Very Large Crude Carrier (VLCC) Jetty	\$5,000	\$7,500		27-100
Floating Production Storage Unit (FPSO)	\$5,000	\$7,500		27-100
Crude Oil/Products Carrier 165,000 DWT	\$5,000	\$7,500		27-100
Crude Oil Shore Terminal	\$5,000	\$7,500		27-100
Chemical Tanker	\$5,000	\$10,000		27-100
Ship Specific Model	Quoted Upon Request			27-500

<b>SHIP ANALYTICS</b>	<b>GSA Price</b>	<b>GSA Price</b>	<b>GSA Price</b>	<b>SIN</b>
	<b>includes 0.75% IFF</b>	<b>includes 0.75% IFF</b>	<b>includes 0.75% IFF</b>	
<b>LCHS Configuration Options</b>				
<b>CargoMax (Loadmaster) Trim &amp; Stability Package</b>				
Per set of 3 models	\$10,900			27-100
Individual	\$4,900			27-100
<b>WISE Student Monitoring Software - installed on networked LCHS System</b>				
Crude Oil/Product Tanker (per student)	\$2,400			27-100
LPG (per student)	\$2,400			27-100
LNG (per student)	\$2,400			27-100
<b>Curriculum</b>				
Liquefied Natural Gas Carrier (LNG) Operations	\$9,900			27-400
Very Large Crude Carrier (VLCC) Operations	\$9,900			27-400
Liquid Petroleum Gas Carrier (LPG) Operations	\$9,900			27-400
Chemical or Product Tanker Operations	\$35,000			27-400
<b>Audio Communications System</b>				
Server software	\$6,900			27-100
Student Station software (per station)	\$590			27-100
<b>Video Switch Monitoring System</b>				
Instructor	\$11,900			27-400
Per Student Station	\$1,980			27-100
Furniture – per Student/Instructor Position	\$800			27-100

<b>SHIP ANALYTICS</b>	<b>GSA Price</b>	<b>GSA Price</b>	<b>GSA Price</b>	<b>SIN</b>
	<b>includes 0.75% IFF</b>	<b>includes 0.75% IFF</b>	<b>includes 0.75% IFF</b>	
<b>PC Based Engine Room Simulators &amp; MAXIM Products</b>				
<b>Engine Room Simulators - Graphics Based Systems</b>				
<b><u>Purchase Option - Software Only</u></b>	<b>1 Model</b>	<b>2 Models</b>		
Diesel Engine Simulator including:				
LSS-G software				27-100
Engine model(s)				27-100
Documentation				27-300
Pricing per unit license:				
1 - 4 Units	\$9,900	\$13,800		27-100
5 - 10 Units	\$6,650	\$9,800		27-100
11+ Units	\$4,950	\$6,900		27-100
Models available include:				
Slow Speed Diesel				27-100
Medium Speed Diesel				27-100
Steam Plan Simulator including:				
LSS-G software				27-100
Steam Plant model				27-100
Documentation				27-300
Pricing per unit license:				
1 - 4 Units	\$11,900			27-100
5 - 10 Units	\$7,950			27-100
11+ Units	\$5,900			27-100

<b>SHIP ANALYTICS</b>	<b>GSA Price</b>	<b>GSA Price</b>	<b>GSA Price</b>	<b>SIN</b>
	<b>includes 0.75% IFF</b>	<b>includes 0.75% IFF</b>	<b>includes 0.75% IFF</b>	
<b><u>Leasing Option</u></b>				
MAXIM Products				27-100
MAXIM 100 - Electrical Power Generation				27-100
MAXIM 400 - Refrigeration Plant				27-100
Pricing (per license)				
Single license	\$999			27-100
5 - 9 licenses	\$850			27-100
10 - 14 licenses	\$750			27-100
15+ licenses	\$600			27-100

SHIP ANALYTICS	GSA Price	GSA Price	GSA Price	SIN
	includes 0.75% IFF	includes 0.75% IFF	includes 0.75% IFF	
<b>Global Maritime Distress and Safety System</b>				
<b>System including:</b>	\$39,600			27-100
Hardware				
Software				
Documentation				
One (1) Instructor Control Station				
One (1) Student Station				
<b>Additional Student Stations</b>	\$5,900			27-100
<b>Operator Training</b>				
Customer Site (per week)	\$14,500			27-400
(MPRI Site (per week)	\$9,900			27-400
<b>Course Curriculum</b>	\$12,000			27-200
<b>Software Only Site License (includes five hasps</b>	\$49,000			27-100
<b>Additional hasps (each)</b>	\$50			27-100
<b>Optional Headsets (one per Student Station)</b>	\$175			27-100

<b>SHIP ANALYTICS</b>	<b>GSA Price</b>	<b>GSA Price</b>	<b>GSA Price</b>	<b>SIN</b>
	<b>includes 0.75% IFF</b>	<b>includes 0.75% IFF</b>	<b>includes 0.75% IFF</b>	
<b>Advanced Crane Simulator</b>				
<b>First Unit</b>	\$640,000			27-100
Hardware				
Software				
Manuals				
Training Course				
<b>Options</b>				
Dock Gantry Twin-Lift Container Crane	\$70,000			27-100
Ship Gantry Container Crane	\$70,000			27-100
Ship Pedestal Crane	\$70,000			27-100
Tower Crane	\$70,000			27-100
Dock Pedestal Crane	\$70,000			27-100
Offshore Lattice Platform Crane	\$70,000			27-100
Truck-Mounted Lattice Crane	\$70,000			27-100
Truck-Mounted Telescopic Crane	\$70,000			27-100
Two Additional Visual Channels	\$59,400			27-100
Mobile Configuration	\$49,500			27-100

## GSA PRICING ~ BEAMHIT

BEAMHIT Systems	GSA	SIN
	Includes .75% IFF	
<b><u>LMTS SERIES</u></b>		
<b><u>TACTICAL &amp; SUSTAINMENT SERIES</u></b>		
115 System (w/ LTX)	\$315.00	27-100
120 System (w/ MP-400 (9mm)) Handgun	\$820.00	27-100
130 System (w/ MP-400 (9mm, 5.56))	\$980.00	27-100
130 System, 10 Target	\$9,800.00	27-100
130 System, 7 Target	\$6,860.00	27-100
130-1E System	\$980.00	27-100
130-4E System	\$3,920.00	27-100
<b>190 SERIES</b>		27-100
190-1 System (w/ LT-100)	\$175.00	
<b><u>RANGE SERIES</u></b>		
330 System- 1-Target	\$1,400.00	27-100
335 System (w/ LTX)	\$1,480.00	27-100
360 System- 2-target	\$2,750.00	27-100
360 System- 3-target	\$4,150.00	27-100
360 System- 4-target	\$5,500.00	27-100
360 System- 5-target	\$6,900.00	27-100
360 System- 10-target	\$13,900.00	27-100
430 System - 1-Target, w/ case	\$2,350.00	27-100
460 System - 2 Target, w/ case	\$4,400.00	27-100
460 System - 3-target, w/ case	\$6,750.00	27-100
460 System - 4-target, w/ case	\$8,800.00	27-100
460 System - 5-target, w/ case	\$11,150.00	27-100
460 System - 10-target, w/ case	\$22,000.00	27-100
360/460 System Upgrade Kit, w/ case	\$500.00	27-100

<b>BEAMHIT Systems</b>	<b>GSA</b>	<b>SIN</b>
<b>MINI-RETS RANGE SERIES</b>		
Mini-Rets 3-Target Set	\$6,675.00	27-100
Mini-Rets 7-Target Set	\$9,920.00	27-100
Mini-Rets 3-High Speed Target System	\$7,949.00	27-100
Mini-Rets 7-High Speed Target System	\$12,780.00	27-100
Lifter w/ TR-700	\$1,860.00	27-100
Lifter w/ TR-700 HS	\$2,230.00	27-100
<b>ADVANCED SMALL ARMS TRAINING SERIES</b>		
390 System- Advanced	\$7,800.00	27-100
<b>ADVANCED ALTERNATE COURSE C Target Assembly</b>	\$4,120.00	27-100
<b>STS- SNIPER TRAINING SYSTEM</b>	\$9,950.00	27-100
<b>LASER CONVOY COUNTER AMBUSH TRAINING SYS.</b>		
L-CCATS 7-Target Set	\$35,000.00	27-100
F'-Type L-RETS	\$3,800.00	27-100
E'-Type L-RETS	\$4,120.00	27-100
Stand Alone F'-Type Replacement Target	\$1,400.00	27-100
Stand Alone E'-Type Replacement Target	\$1,700.00	27-100
Target Hit Detection Box w/ Stand	\$725.00	27-100
Computer Control Interface Unit, w/ cable	\$1,125.00	27-100
<b>MACHINE GUN TRAINING SYSTEM,</b>	\$10,625.00	27-100
<b>BORELIGHT KIT</b>	\$670.00	27-100
<b>LMTS COMPONENTS AND ACCESSORIES</b>		
<b>ACCESSORY KITS</b>		
LMTS Accessory Kit	\$850.00	27-100
<b>BATTERIES</b>		
AA Battery for MP-400 and TR-700	\$3.00	27-100
V392 Battery for LT-300	\$5.50	27-100
LR44 1.5V Battery for LT-100	\$1.50	27-100
V377 Battery Pack for LT-500	\$8.75	27-100

<b>BEAMHIT Systems</b>	<b>GSA</b>	<b>SIN</b>
<b>CABLES</b>		
BL-265 Daisy Chain	\$50.00	27-100
BL-610 Target Cable for 330	\$50.00	27-100
BL-630 Control Cable 360/460	\$50.00	27-100
BL-640 Long Cable 360/460	\$105.00	27-100
BL-650 Daisy Chain 360/460	\$50.00	27-100
RC-260 Remote Cable	\$70.00	27-100
<b>CARRYING CASES</b>		
CC-110	\$70.00	27-100
CC-400 Borelight Kit	\$65.00	27-100
CC-700 TR-700 targets	\$280.00	27-100
CC-900C TR-900/Scoring Dev	\$280.00	27-100
CC-900T (2) TR-900	\$280.00	27-100
CC-Safeshot- M-16/M-4	\$280.00	27-100
CC330/CC430/Scoring Device	\$280.00	27-100
LCCATS Carrying Case, ea.	\$1,980.00	27-100
<b>LASER TRANSMITTERS</b>		
LT-100C (external laser)	\$100.00	27-100
LT-300 (High Speed)	\$500.00	27-100
LTX (internal laser)	\$220.00	27-100
MP-400B (Standard)	\$525.00	27-100
MP-400MG (Machine Gun)	\$565.00	27-100
MP-400B w/ M16/M4 Bracket or Galil Bracket	\$720.00	27-100
MP-400MG w/ M249 MG Bracket	\$825.00	27-100
MP-400MG w/ M240 MG Bracket	\$825.00	27-100
MP-400MG w/ M60 MG Bracket	\$825.00	27-100
MP-400MG w/ M2 .50 cal MG Bracket	\$925.00	27-100
<b>LASER ALIGNMENT DEVICES</b>		
LAD 5.56	\$310.00	27-100
Tri Caliber MP-400 inc case (5.56/7.62/.50)	\$400.00	27-100

<b>BEAMHIT Systems</b>	<b>GSA</b>	<b>SIN</b>
<b>LASER TRANSMITTER RODS</b>		
LTA-190 .177 air pistol or rifle	\$45.00	27-100
LTA-220 .22,.222,.223	\$45.00	27-100
LTA-240 .25	\$45.00	27-100
LTA-310-2 .30, 2" barrel	\$35.00	27-100
LTA-380-2 .38, .357, 9mm	\$35.00	27-100
LTA-410 .40, .41, 10mm	\$35.00	27-100
LTA-440 .44	\$35.00	27-100
LTA-450-2 .45, 2' barrel	\$35.00	27-100
LTA-500 .50	\$35.00	27-100
LTA-500C .50 military	\$300.00	27-100
LTA-556C 556mm	\$300.00	27-100
LTA-762C 762 mm	\$300.00	27-100
LTA-1200 12 gauge shotgun	\$45.00	27-100
<b>MASK SETS</b>		
MS-100 Standard	\$7.00	27-100
MS-101-1 Off Center (NW)	\$7.00	27-100
MS-101-2 Off Center (SW)	\$7.00	27-100
MS-101-3 Precise Aiming	\$7.00	27-100
MS-101-4H Slot/horizontal	\$7.00	27-100
MS-101-4V Slot/vertical	\$7.00	27-100
US Army E Type	\$10.00	27-100
USMC D Type	\$10.00	27-100
<b>OVERLAYS</b>		
Army M-9 Qualification	\$6.00	27-100
M16A1- 25M E Type	\$6.00	27-100
M16A1- 15M E Type	\$6.00	27-100
M16A2- 15M E Type	\$6.00	27-100
M16A2- 25M E Type	\$6.00	27-100
M16A2- 10M E Type	\$6.00	27-100
Navy 25 yd Sus. Course	\$7.00	27-100
Navy 25 yd Rifle Qualif.	\$7.00	27-100
Transition/Transtar II	\$7.00	27-100
M-4 Overlay	\$6.00	27-100

<b>BEAMHIT Systems</b>	<b>GSA</b>	<b>SIN</b>
<b>POWER SUPPLIES</b>		
AC-600, AC-610 TR700/TR700HS	\$20.00	27-100
AC-910, AC-920 TR-900 target	\$70.00	27-100
12V DC to Ac Inverter	\$70.00	27-100
CB-400 USB Control Box	\$210.00	27-100
<b>SCORING DEVICES</b>		
Scoring Device Printer	\$320.00	27-100
Serial Port to USB Converter	\$255.00	27-100
USAR Target Scoring Device	\$2,450.00	27-100
<b>SYSTEM SOFTWARE &amp; LICENSES</b>		
Software for each BEAMHIT system	\$250.00	27-100
VTBTS Software License for one year	\$5,000.00	27-100
Vsoft 'Video Click' Software License per seat	\$6,000.00	27-100
<b>TARGETS</b>		
25m Zero Ref Target (15m&25m)	\$100.00	27-100
30m BZO Target Relective	\$100.00	27-100
B27 Full Scale Reflective Target	\$150.00	27-100
TR-700 (130 & Mini-Rets)	\$160.00	27-100
TR-700HS (for use w/ high speed lasers)	\$515.00	27-100
TR-900 (use in 330A, 360, 430, 460)	\$1,200.00	27-100
<b>FORCE ON FORCE SYSTEMS</b>		
Training Vest (TR700 Target)	\$105.00	27-100
<b>Safeshot Blank Firing Systems</b>		
M16 Upper Rec w/ MP400 & Bracket	\$1,220.00	27-100
M4 Upper Rec w/ MP400 & Bracket	\$1,220.00	27-100
M249 Machine Gun Barrel w/ Bracket & MP400MG	\$2,500.00	27-100
M9 Pistol Barrel w/ LT300 Laser	\$650.00	27-100
5.56mm Blanks, Case, 1200 rnds	\$348.00	27-100
5.56mm Blanks, Linked, Case, 800 rnds	\$304.00	27-100
9mm Handgun Blanks, Case, 1000 rnds	\$290.00	27-100

<b>BEAMHIT Systems</b>	<b>GSA</b>	<b>SIN</b>
<b><u>DDTC SERIES</u></b>		
Mini Campus Multi Mode	\$31,500.00	27-100
20 Student Station	\$78,000.00	27-100
Student Station VTC/Security/LAN Upgrade Kit	\$45,000.00	27-100
Mini Campus Deployable Ku Band Module	\$150,000.00	27-400
VTBTS Projection Control Module	\$15,000.00	27-400
Multi Mode Brigade Hub	\$267,850.00	27-100
Brigade Hub Deployable Ku/X Comm Module	\$246,725.00	27-400
Multi Mode Brigade Hub TADLP Interface	\$349,700.00	27-100

**BeamHit Extended Warranty**

<b>EXTENDED WARRANTY</b>			
An extended warranty may be purchased and paid at time of original equipment purchase. Up to five (5) years may be purchased at the rates quoted. Extended warranty includes one additional year of repair/replacement of any System or Product with new or refurbished parts (excluding consumables and scoring devices); unlimited toll-free technical support calls; free software updates; free shipping of replacement or repaired parts. Prices based on total purchase price of equipment.		8%/year	
<b>ASSEMBLY/SETUP/TRAINING</b>			
<b>In CONUS</b>			
Assembly, setup, and new equipment training - per trainer per day at customer site in CONUS.		\$1,200.00	
<b>Outside CONUS</b>			
Assembly, setup, and new equipment training - per trainer per day at customer site outside CONUS.		Call for Quote	
<b>SALES TERMS AND CONDITIONS</b>			
1. All prices are FOB destination for all CONUS locations. Shipping and handling to OCONUS locations billed at cost.			
2. All shipping USP Ground Track unless otherwise requested.			
3. Government IMPACT card accepted.			
4. One-year standard warranty on all items. Warranty returns require a BEAMHIT-issued Return Materials Authorization (RMA). This should be clearly marked on the outside of the shipping container. Call (410) 309-1500, Government Customer Service, to request this information. Unauthorized returns will not be accepted.			